

SWSCU Target Market Determination

Product Name	<u>Discounted New Car Loan (L15)</u>																							
Issuer	South West Slopes Credit Union Ltd ABN 80 087 650 673, AFS & Australian Credit Licence Number 240712																							
Date of TMD	05/10/2021																							
Targeted Market	A person/s aged 18 years or older that is/are eligible to become a member of South West Slopes Credit Union under our constitution and is looking to purchase a new vehicle with the flexibility to make additional repayments and redraw funds as required.																							
Features	<table border="1"> <tr> <td>Minimum Amount</td> <td>\$1000</td> </tr> <tr> <td>Maximum Amount</td> <td>\$150,000</td> </tr> <tr> <td>Maximum Loan Term</td> <td>7 Years</td> </tr> <tr> <td>Repayment Frequency</td> <td>Weekly, fortnightly or monthly</td> </tr> <tr> <td>Monthly Account Fee</td> <td>\$0</td> </tr> <tr> <td>Annual Fee</td> <td>\$0</td> </tr> <tr> <td>Establishment Fee</td> <td>\$0</td> </tr> <tr> <td>Late Payment Fee</td> <td>\$0</td> </tr> <tr> <td>Redraw Fee</td> <td>\$0</td> </tr> <tr> <td>Early Repayments without Penalty</td> <td>Yes</td> </tr> <tr> <td>Interest</td> <td>Calculated daily and charged at the end of the month</td> </tr> </table>		Minimum Amount	\$1000	Maximum Amount	\$150,000	Maximum Loan Term	7 Years	Repayment Frequency	Weekly, fortnightly or monthly	Monthly Account Fee	\$0	Annual Fee	\$0	Establishment Fee	\$0	Late Payment Fee	\$0	Redraw Fee	\$0	Early Repayments without Penalty	Yes	Interest	Calculated daily and charged at the end of the month
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Review Triggers	<ul style="list-style-type: none"> • Material change of Product • Regulator request • A significant number of complaints received from members in relation to the product • High Rates of Default • High Hardship Rates • High number of consumers switching to other products
Review Period	<ul style="list-style-type: none"> • Within 2 years of the effective date and hence at least every 2 years from the previous review.
Reporting Period for Complaints	<ul style="list-style-type: none"> • As soon as practicable and in any case within 10 days after becoming aware.