

## **SWSCU Target Market Determination**

Product Name	Personal Secured Loan	
lssuer	South West Slopes Credit Union Ltd ABN 80 087 650 673 AFS & Australian Credit Licence Number 240712	
Date of TMD	30/01/2024	
Target Market	A person/s aged 18 years or older that is/are eligible to become a member of South West Slopes Credit Union under our constitution and is looking to make purchases with the flexibility to make additional repayments and redraw funds as required.	
Features	Minimum Amount	\$500
	Maximum Amount	\$200,000
	Maximum Loan Term	7 Years
	Repayment Frequency	Weekly, Fortnightly, or Monthly
	Monthly Account Fee	\$0
	Annual Fee	\$0
	Establishment Fee	\$0
		\$0
	Late Payment Fee	
	Redraw Fee Early Repayments without	\$0
	Penalty	Yes
	Interest	Calculated daily and charged at the end of the month
	Interest Type	Variable
Distribution Channels/ Key Attributes	Debit Card Access	No
	ATM/EFTPOS Access	No
	Apple/Google/Samsung Pay	No
	Direct Deposit Available	Yes
	ePay and OSKO available	No
	Internet Banking & Mobile App	Yes
	Redraw	Yes
	Offset	No
	Branch Access	Yes
	Online Statements	Yes



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	Material change of Product	
	<ul> <li>Regulator request</li> </ul>	
	<ul> <li>A significant number of complaints received from members in</li> </ul>	
Review Triggers	relation to the product	
	High Rates of Default	
	High Hardship Rates	
	<ul> <li>High number of consumers switching to other products</li> </ul>	
Review Period	Within 2 years of the effective date and hence at least every	
	2 years from the previous review.	
Reporting Period for	<ul> <li>As soon as practicable and in any case within 10 days after</li> </ul>	
Complaints	becoming aware.	